

TRAINING TOPICS

Grandmother Philosophy

What You Say is What You Get

Secure Your Own Oxygen Mask First Before Helping Others

Managing Your Time

Prequalifying vs. Prejudging

People Do Business with People

The Sales Proposal

WTF

Know Your Customer Better than Your Competition

The Selling Relationship

Thinking Positive

Selling Like a Child

Closing & Objections

The Personality Zoo

Acquiring & Keeping Lifetime Customers

Crush Your Competition

Customized Trainings